

# Driving IT Efficiency and €1M+ in Savings with Flexera One at a National Government Body

14.000 USERS  
FLEXERA ONE

A national government body with 14,000 users engaged in a one-year Managed Service Contract. The goal was to support their ITAM team with license management and gain comprehensive insights into software usage across their organization. The implementation of Flexera One provided visibility into SaaS and IaaS/PaaS usage - resulting in **over €1,000,000 in avoided renewal costs**, and improved license optimization across organizational units.

# Project Overview

## Customer Profile:

A national government organization with approximately 14,000 users, operating in a highly regulated and complex IT environment requiring extensive license and asset management.

## Situation:

The client faced challenges in managing licenses for top publisher licenses and registering purchases in Flexera One. They required better visibility into SaaS, IaaS, and PaaS usage. Additionally, they needed reliable data to support lifecycle management, vulnerability monitoring, and sustainability efforts.

*"Noventiq supports us with implementing Flexera One and with license knowledge, to optimize the software portfolio with good inventory risk management and databased decision-making."*

*Teamlead*

## Objective:

To implement an effective (ITAM) framework, leveraging Flexera One to gain visibility across all IT assets, optimize license usage, and realize cost savings across the organization.

## Approach:

Noventiq provided onsite support with advanced tooling implementation. This included operational, tactical, and strategic support, service reviews, and optimization alongside Flexera One deployment for IT Visibility, Lifecycle Management, Vulnerability & Sustainability, and FinOps capabilities.

## Timeline:

- Project Start: May 2024
- Duration: 1-year contract with possibility of renewal for 2 additional years
- Initial realization phase: Short to Medium term

# Challenges & solutions

## Challenge

### Overview:

The organization lacked clear insight into software and cloud resource usage, leading to inefficiencies and potential compliance risks.

### Key Challenges:

- Fragmented view of license usage across organizational units
- No centralized data for SaaS, IaaS, and PaaS consumption
- Limited lifecycle and sustainability visibility
- Manual and inefficient license management processes
- Need for onsite support to handle complex licensing scenarios

## Solution

### Overview:

Noventiq introduced Flexera One along with tailored process improvements and training, enabling a more data-driven and efficient ITAM function.

### Key Solutions Provided:

- SaaS manager integrations (OOTB/Custom)
- Azure connector
- Flexera One migration and training
- ITAM SaaS integration
- IT visibility and lifecycle management
- Vulnerability and sustainability management
- Reporting on cost-saving opportunities
- Improvements in SAM tooling and ITAM process design

# Results & outcomes

## Results & Client Benefits

### Overview:

The engagement delivered significant cost avoidance and improved operational effectiveness within the client's SAM/ITAM practices.

### Key Results:

- Avoided renewal costs of **€1.000,000+**
- Real-time license usage visibility (Microsoft, Adobe, IaaS, SaaS)
- Streamlined ITAM processes and better decision support
- Improved coverage and data quality in SAM tooling

### Client benefits:

- Comprehensive reporting on cost-saving opportunities
- Significant improvements in SAM tooling coverage, integrations, and data trustworthiness
- Enhanced ITAM process design with clear role descriptions
- Streamlined vendor onboarding and contract renewal processes
- Development of a Corporate Management Statement to strengthen ITAM governance
- Implementation of a communication plan to highlight ITAM successes throughout the organization

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